

YOUR GUIDE TO



ABOUT MERCER TRANSPORTATION

Named one of the Top Carriers in the United States, Mercer Transportation is known for our family atmosphere and for providing opportunities for consistent freight. A 100% Owner Operator company, home for us originates in Louisville, KY. Our corporate headquarters - which has come to be known as Mercertown - offers a centralized customer service center where we coordinate the activities of more than 90 field offices.

Founded in 1977, Mercer Transportation has continually been ranked as one of the nation's leading Owner Operator companies. We've built our family of contractors on a foundation of honesty and respect. With us, you get straight answers, the professional freedom you crave, as well the benefits you've been searching for in a transportation company.

There are many benefits and services that come with being part of the Mercer family. For starters, we have a computer data network that provides access to dispatch tracking, rate quotes, manifest data, and other information. There is one Coordinator assigned to every 40 trucks. Freight is offered on a first-in/first choice basis, with no forced dispatch. Owner Operators at Mercer Transportation are usually paid faster than anyone in the business and we provide the option of hauling a variety of commodities such as iron, steel, building materials and military freight.

At Mercer Transportation, we offer Flatbed and Dry Van Divisions with your choice of long haul, regional or short haul. If you're in need of new equipment, lease-to-own options are available, too. With Mercer's Preferred Carrier Program, those running their own authority can broker freight at 80% of gross, enjoying payment within 24 hours of paperwork receipt and no factoring fees.

When you have questions, you'll be glad to find that we operate an open-door policy. We encourage you to visit our facilities. Spend some time talking with us and take a tour of our on-site driver lounge equipped with TV rooms, complimentary showers, a laundry room, as well as 24- hour truck parking. Odds are, you'll be glad you did.

An irregular route carrier, more than 2,400 Owner Operators work with Mercer Transportation on a regular basis to deliver a variety of general commodities. Along with consistent load options, there's plenty of flexibility. The choice is always yours. Our logistics system operates with authority for the continental United States, Canada and with interline contracts into Mexico.

It's all the bells and whistles you'd expect, as well as those little things that make your relationship with the company worthwhile and valued. We're the kind of organization that wants to help you grow individually by creating a team dedicated to providing the opportunities Owner Operators want and the options to earn the revenue they are seeking.

A four hundred million dollar organization, Mercer Transportation has a rock solid foundation. You can depend on us. We'll be here for you through every mile leading to your professional goals.



BENEFITS AND PERKS

You'll love the perks at Mercer Transportation. Here's a preview of just SOME of the benefits available to our Owner Operators:



Earn 75% of gross revenue (excluding 1% insurance surcharge)



Prompt settlements through our Quick Pay Program



Save at the pump with our Fuel Discount Program



Consistent freight and no forced dispatch



100% owner-operator company. No company trucks to compete with for freight



Fuel taxes filed and paid when running our plate



Open door policy at the home office



Valuable safety, revenue and years-of-service credits



Work directly with one Coordinator for planning and load needs



Freight is offered on a first-in/first choice basis



Freight availability throughout the U.S. and Canada



Large customer base of over 12,000



Tire discounts



Online load board and mobile app to help keep you connected



Mercer Mentor Program – seasoned Mercer veterans to help you learn the ropes

SIGN-ON CHECKLIST



ITEMS NECESSARY TO LEASE WITH MERCER:

Note: Contractors wishing to run their own tractor plate, must be apportioned for at least the 37 states in our Mid-America Fleet.

- Equipment Photos
- Both Truck & Trailer Title
- Copy of Schedule 1 of the 2290 FHUT (Marked Paid)
- Copy of Long Form Physical and Medical Card
- Certified Empty Weight Ticket
- SmartPhone/Tablet
- TWIC Card

ADDITIONAL FORMS ON A PER CASE BASIS:

- Articles of Incorporation, if incorporated
- Power of Attorney, if Contractor is not available to sign lease
- Lease Purchase Agreement, if equipment is leased
- Do you need us to apply for Illinois title?
Truck Trailer
- Must have original trailer title if running Mercer's trailer plate (no copies)

IF RUNNING PERSONAL PLATE, PLEASE PROVIDE:

- Truck & Trailer Registration
- Contact Recruiter for Equipment Purchases

A woman with dark curly hair, wearing a headset and a black and white patterned jacket, smiling.

FOR MORE INFORMATION,
CALL RECRUITING 888-817-4827.

EQUIPMENT NEEDED FOR FLEETS

Mid-America & System (48-State) Fleet items must be brought to or purchased at time of orientation. (Contact Recruiter for pricing). Mandatory leasing items include:

- Clean, neat diesel tandem; APU and ability to scale 45,000 is preferred

- Must be able to pass a thorough Level 1 D.O.T.-type inspection including body condition & paint

- D.O.T.-specified emergency safety equipment: mounted fire extinguisher, reflective triangles, etc.



- SmartPhone/Tablet

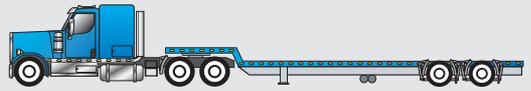
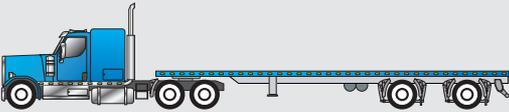
- Minimum 48' Air Ride flatbed or 48' Air Ride step deck. (Or, 53' Air Ride van for System Fleet requirements)

Mid-America Fleet



Flats & Steps Must Both Have:

- Headache Rack or Headboard
- Tarps to Cover 6' Load
- 24 Edge Protectors
- Steel Chains and Binders (10 each required)
- (12) 4" Straps
- Tarp Straps
- (2) 2" Straps



Additional Equipment Needed for Flats:

- 6 Coil Racks
- 6 Rubber Belting Assemblies
- 6 Timbers

Additional Equipment Needed for Steps:

- 2 Over-dimensional Signs
- 6 Flags on Sticks

Vans require 16 straps and a pry bar.

CONTRACT HIGHLIGHTS

WORKING WITH MERCER TRANSPORTATION YOU WILL ENJOY:

- 75% of gross revenue, excluding 1% surcharge
- No state fuel or mileage taxes, unless trip is leased to another carrier
- Payment may be required on first \$1,000 of cargo or liability claims

ILLINOIS TRACTOR PLATE AND STATE PERMIT AND FUEL TAX PROGRAM:

Contractors have the option of getting an Illinois base plate through Mercer or running your own plate. Mercer plate options include full System (48 states) or the "Mid America Fleet" (37 states – excluding the 11 western most states) – Contractors running their own plate are required to meet one of these requirements. (If pulling a Dry Van – System Fleet is required.) Contractors running their own plate in Mercer's System will forfeit eligibility to earn performance credits toward plate and permit costs and will also be required to file and pay their own fuel taxes. (Mercer files and pays fuel taxes for Trucks acquiring plates through Mercer).

VOLUNTARY INSURANCE PROGRAMS:

Collision, Comprehensive, Fire and Theft. Premiums based on value:

\$500 Deductible – 3.78% Annual Premium	\$32 per month for each \$10,000 of insured value
\$1,000 Deductible – 3.13% Annual Premium	\$26 per month for each \$10,000 of insured value
Bobtail Insurance	\$20 per month \$1,000,000 in coverage
Occupational Accident Insurance	\$158 per month

Bobtail: Insurance must be furnished. Mercer can assist in this coverage. Premiums may increase during the year.

MINIMUM REQUIREMENTS

Must be 25+.
(23-24 in some cases)

A good driving record in regard to accidents and traffic violations

Have one year of recent, verifiable interstate trucking with six months on flatbed (additional orientation required with less)

Current D.O.T. long form physical and medical card

Current Commercial Driver's License (CDL)

Experience in proper preparation of Driver's Daily Log



MERCER TRANSPORTATION CAMPUS



Directions:

West Bound:

64 West Exit 4, Stay in the right lane. At the bottom of the ramp, take a right onto Jefferson. Go to the first light, which is 12th Street. take a right onto 12th, go through the next two lights. Cross Main Street (the 2nd light) and turn left into the Mercer parking lot.

East Bound:

64 East, exit 4. Stay in the right lane. At the bottom of the ramp, take a right onto Market Street. Go up to 12th St. and take a right. Cross Main Street and turn left into Mercer parking lot.

For Orientation, please report to building 5.

Call 888-817-4827 or go to Mercertown.com and click, Apply Now.



1128 West Main Street
Louisville, KY 40203

Phone: 888-817-4827
Fax: 800-648-2929